

October 22, 2009

Dear Students,

My name is Travis Gray, and I am in charge of Capital One's campus recruiting efforts for statisticians. I am excited to tell you about the exceptional career opportunities we have available within our growing statistics community. As a Fortune 500 company serving over 50 million customers, we are a progressive financial services company providing not just Credit Cards but Auto Loans, Banking, and Savings products.

At Capital One, we work in an intellectually rigorous environment; are trained and mentored by world-class professionals; and collaborate to help reinvent a vital, fast-paced industry. What this means for you is the chance to leverage best-in-class products and strive to lead the industry, while receiving financial and personal rewards such as excellent compensation, professional development and real work/life balance.

As a statistician here you would utilize your full range of statistical skills to design tests, monitor results, create statistical models, and conduct ad hoc analysis to support business decisions. Working with other analysts in a team-focused environment, your technical expertise will put you in an excellent position to influence those around you to produce positive results. At Capital One, you will never be without an analytical challenge that needs solving.

Below are a couple of additional highlights around why you might be interested in Capital One:

- We have one of the largest statistician communities in the corporate world, comprised of 100+ associates with experience in academia, industry and financial services
- We have semi-annual conferences to share new internal procedures and project work, network with other statisticians, and hear from outside subject matter experts
- We offer our eighteen-month Analyst Development Program, in which participants gain broad exposure to strategy development and business execution, as well as training, mentoring and extensive networking opportunities

If you are interested in this great opportunity, please e-mail your resume to Capital One Recruiter Jason Bratton at [jason.bratton@capitalone.com](mailto:jason.bratton@capitalone.com). I greatly appreciate your time and look forward to hearing from you.

Thanks, and good luck in your studies this year!

Sincerely,

Travis Gray

Capital One Senior Statistician